



GT GRANDTEXRM LTD.

Dream of The Fashion



About Us

Grandtexrm Limited was established as a professional Apparel, Home Textile, Lingerie, Shoes, Leather, Leather items, Jute items, Accessories, Bicycle, Ceramics & Hard Goods Buying company supported by a group of highly qualified Production Personnel, Merchandisers, QA/QC Experts, Business Experts and Social and Security Compliant manufacturers. In order to provide best service, best quality and best prices for our clients, we have established a reliable business procedure that will effectively minimize our cost and maximize our productivity. We always try to provide you with the most useful industry and market information and notify you the current changes or trends within different market sectors.

Our marketing research and trade analysis experts are always prepared to answer questions regarding your business with us. As a direct representative agent of manufacturers, we will provide value-added services for your specific inquiries and smoothen out your business negotiation process in the most efficient way.

Altogether and through the years in our respective careers, we have successfully maintained an unmatched track record for many brand clients that we have served like Peek & Copenberg, Woolworth, Infinity, Edeka, Aldi, Kaufland, idl, Bruntwood, Disney, Hello Dolly, Malu, Newcreation/chel Son's, Galeria Kaufhof, Sears, JC Penny, Academy Sports & Outdoors & Hema to name a few, for many many years.

However, we also intend to provide same high-quality service to medium- and small-size retailers who are currently having less international exposure and working hard to find stable and lower-price suppliers. Our services will be much more than the traditional sourcing service. We will try our best to provide relevant trade and market information in favor of your business decision. We will advise you a transparent price comparison so as to help you get the best price. We will also assist you in the follow-up processes to reduce your operation cost.

Grandtexrm Limited will never look at the size of your business and will always look forward to provide only the most appropriate and customized service for your needs.



Our Team / Partners

Mustafizue Rahman (Mintu)

Chairman

Grandtexrm Ltd.

Md Rezaul Karim (Reza)

Managing Director

Grandtexrm Ltd.

Sanjida Nawrin

Director

Grandtexrm Ltd.



Our Scope

- ☒ *Product Sourcing*
- ☒ *Social & Technical Compliances*
- ☒ *Product Development*
- ☒ *Price Negotiation and Verification*
- ☒ *Order Follow up / Merchandising*
- ☒ *Quality Control / Quality Assurance*
- ☒ *Logistics and Post Shipment Follow Ups*
- ☒ *Manufacturing /Production*

Our Product Line

Woven & Knitted Garments for Men, Women, Boys, Girls & Toddlers.
Sweater Garments for Men, Women, Boys, Girls & Toddlers.
Home Textile, Lingerie, Shoes, Leather, Leather items, Jute items,
Accessories, Bicycle, Ceramics & Hard Goods and many more.



Product Development

Grandtexrm Limited looks forward to satisfying newly defined customers. We are committed to provide them with what they need in a satisfactory manner. Grandtexrm continuously monitors factory status making sure they upgrade their technology by following the directive of the fashion industry.

In addition with the growing trend, we constantly provide information on how they can increase their sources of raw materials and train their work force, absolutely including our very own. Our painstaking efforts to re-engineer each step of the company's value chain procurement, production process and planning, work force, productivity and efficiency are our arm in achieving global recognition as a company that stays ahead of it's competitors.



Price Negotiation and Verification

Our price negotiation techniques offer a market-competitive price range for the inquiries we receive. Negotiating any pricing action requires the development of negotiation objectives. We make sure that the scope and depth of our analysis supporting the objectives should be directly related to the dollar value, importance, and complexity of the pricing action.

However, when cost analysis is required, our highly knowledgeable technical staff are focused at working hand in hand with the factories towards obtaining a fair and reasonable price, negotiated to the mutual benefit of all concerned.



Order Follow up / Merchandising

At Grandtexrm, we use an all-encompassing process to gain success in our operations. This includes maintaining the appearance of our department, preparing the products for production execution, and all other aspects to service our valued customers. To achieve this we follow the following directives: Market Research – on current fashion trends, competitor prices, customer surveys, trends and new products. Product Mix – we cater to a wide range of different products at competitive prices.

Service Selling – service selling enables targeted, service and customer oriented development of the customer potential (pre-existent in the market). Progressions believe it is important to understand the customer needs and find an optimal way to match their needs to offers, ideally consisting of standardized service modules.



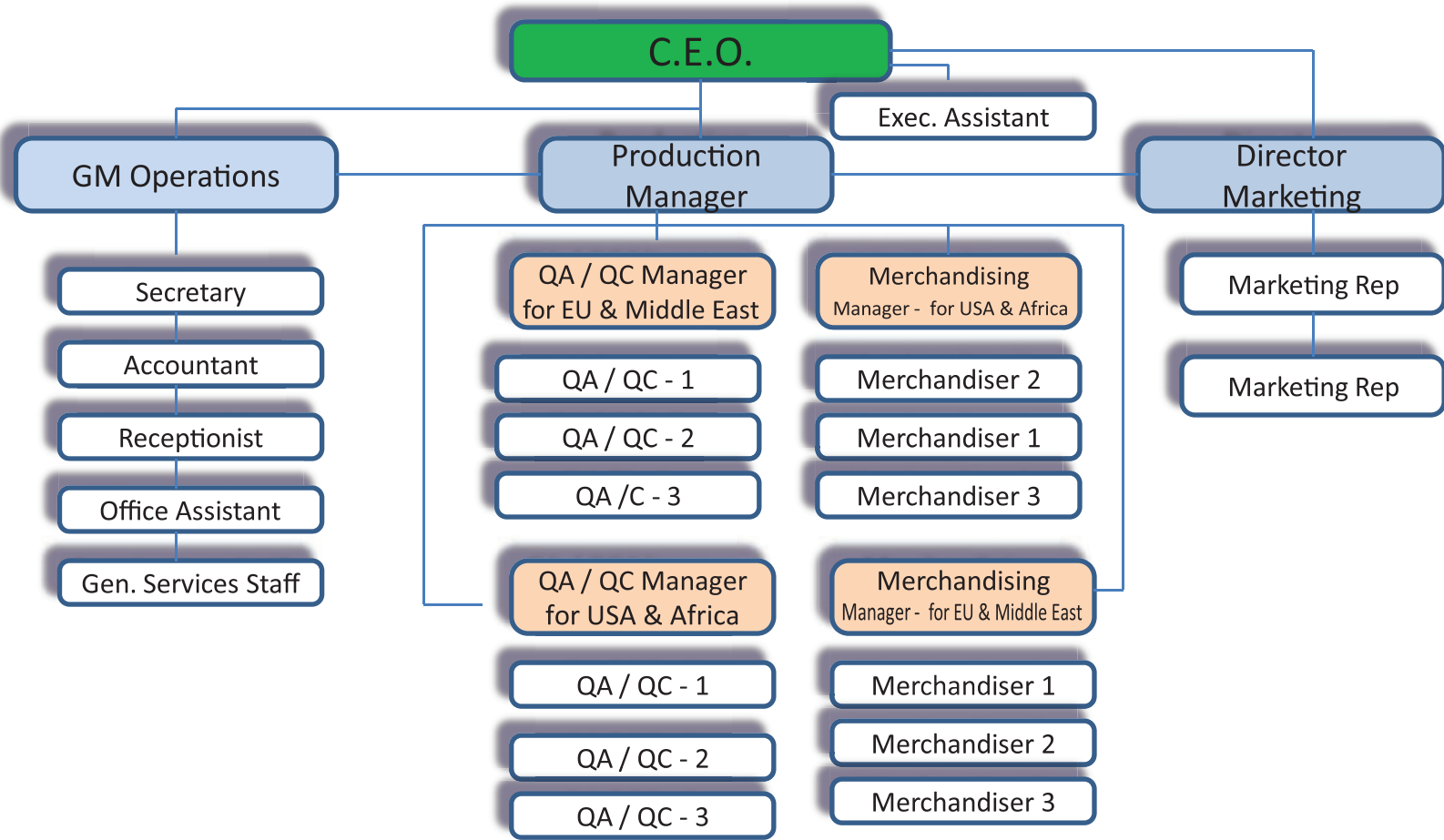
Quality Control / Quality Assurance

During the decades that we have been serving our respective companies, we have sharpened our knowledge of quality system consisting of articles, methods and product checks. By putting in our agenda the concept of constantly remodelling and refining our system, we are confident we will make our features sufficiently efficient. All the factories we work with have also acquired the latest technologies like computerized quality control and feed back process creating quality consciousness among our work force and we have every intention to maintain this facility.

Logistics and Post Shipment Follow Ups

Our services do not end with mere completion of transportation activities but beyond. We provide liaison between shippers and customers in the post shipment documentation, documents transfer, order follow-up, arrangement of temporary warehousing, if needed, marketing, numbering insurance brokerage etc. In short we ensure that the exporter concentrates exclusively on producing quality products. We strive to provide our customers with a high degree of service that will go a long way in enhancing the quality of our product.

Our Organizational Chart



Note: Merchandisers & QC's/QA's are inducted accordingly as per requirement



Photo Gallery

.....some of our bestsellers.....



Photo Gallery



Photo Gallery



Photo Gallery



Photo Gallery





Photo Gallery



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Photo Gallery



Jute Products



Photo Gallery





Contact Us

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